



# Overview



- Introduction
- Sins 1-5
- Questions



# Who am I





Currently work for Mobile Mini as a Business Intelligence Analyst and have been working with data in some form for my whole career. I have had a variety of jobs in my career which gives me unique insight into data and how it relates to business.

Interesting Fact: Assisted with opening and launching an online cigar shop, cigarsdaily.com



## Who is MMI



## **MOBILE MINI**

- Founded in 1983
- World's leading provider of portable storage solutions
- Leading provider of specialty containment solutions in US
- 139 Locations US, 2 Canada and 15 UK
- Publicly traded NASDAQ: MINI
- Service approx 75,000 customers
- Over 2,000 employees
- Corporate headquarters: Phoenix, AZ







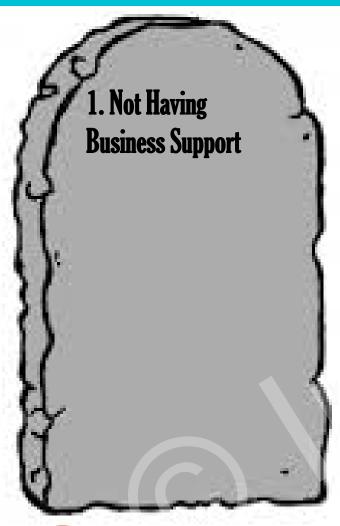
## Samuel Langley



American astronomer, physicist, inventor of the bolometer and aviation pioneer.







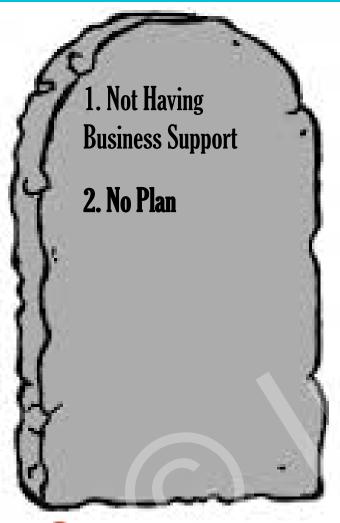
### Why Avoid:

- Difficult getting help with requirements
- Not knowing business processes
- No one uses the reports

### How to Gain Support:

- Find a Champion
- Learn the business
- Communicate





### Why Avoid:

- No Finish Line
- No Priorities
- Frustration

#### How We Plan:

- Agile Methodology
- Bi-Weekly Priority meetings with the Business





### Why Avoid:

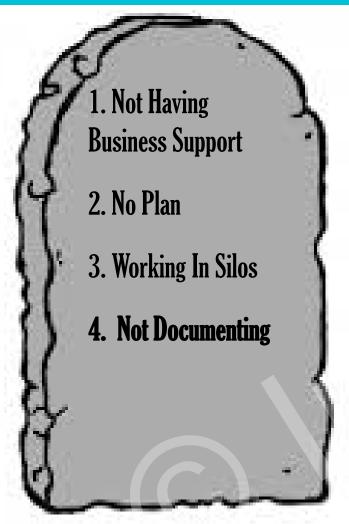
- Information is not shared
- Causes blame shifting
- Kills team morale

#### How do we Breakdown Silos:

- Daily Standups
- Weekly Meetings
- Bi-Weekly Meetings with the Business







## Why Avoid:

- Scope Creep
- Longer Ramp up time for new Resources
- Missed Opportunities

#### How We Document:

- Use SharePoint as hub of our Documentation
- Home Grown Documentation
- Asana





### Why Avoid:

- Slows down Production
- Assumed Requirements could cause redo's
- Reports that aren't trusted

### How We Put Design First:

- Use Visual Story Board Methodology
- Use 360 Eyes to do impact analysis
- Use Peer review sessions

